



## CAPABILITY STATEMENT

FEDBIZACCESS.COM

At FedBiz Access®, our mission is to empower small businesses with the expertise, tools, and resources needed to compete effectively, achieve compliance, and secure long-term success in contracting opportunities. Our goals are to deliver tailored solutions that simplify complex requirements and strengthen competitiveness, provide measurable results that drive growth and operational sustainability, and build lasting partnerships through accountability and trust. We are committed to continuously enhancing our capabilities and resources to adapt to evolving contracting environments and to ensure consistent, client-focused outcomes.



## CORE COMPETENCIES

### Government Registration Processing | 24+ Years Experience

#### SAM & SBS Registration Processing

- ✓ **Knowledge:** Our management team, specialists, and processing staff are all highly trained in the necessary systems, the FAR, and the government procurement process.



#### GSA Schedule Processing & Negotiation

- ✓ **Knowledge:** FedBiz GSA specialists are highly trained in the GSA procurement process, pricing, & the negotiations that come with winning a successful award.



#### Socio-Economic Certification Processing

- ✓ **Knowledge:** Our certification specialists are all highly trained in the qualification, certification, and award process.



#### Capability Statement & Website Design

- ✓ **Knowledge:** FedBiz's fulfillment team consists of professional designers, with a wealth of government contracting knowledge.



#### Federal, State & Local Contracting Market Research & Strategy Consulting

- ✓ **Knowledge:** Our intelligence analysts create reports to target your buyers and develop strategies customized for your business to help you win government awards.



## CONTACT INFORMATION

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**Work Area:** Nationwide | International

## DIFFERENTIATORS

- ✓ Since inception we have developed processes to assist businesses nationwide with getting registered to do business with the government. Whether that be UEI, SAM, SBS, GSA, or Certifications, we have the ability to quickly and accurately register and certify businesses wishing to engage in government contracting.
- ✓ Thousands of companies registered by FedBiz Access consistently perform higher in critical categories such as: accuracy of information, completeness, visibility, compliance, and competitiveness.
- ✓ Research and Marketing provided by FedBiz over the past 24 years have assisted companies in winning billions in contracts by identifying opportunities, strengthening competitiveness, and delivering strategies that convert to potential awarded contracts.
- ✓ Our top-tier Market Research and Engagement Coaching are essential for customers to understand who is buying what they sell, when they are buying, how they are buying, and who they are buying it. FedBiz customers are then able to market themselves armed with a clear path and strategy.